

4 January 2019

Request for Proposal for Logistics – Service RFP – 085/2018

Eurovision Song Contest 2019

Answers to Requests for Clarification – part 1

1. The answers to requests for clarifications attached hereto as **Appendix A** are provided by ESC 2019 pursuant to section D.1 of the above Request for Proposals ("**the RFP**").
2. ESC 2019's responses below shall be deemed for all intents and purposes as part of the RFP and will bind all Respondents thereto but will not alter or derogate from the provisions of the RFP unless expressly stated otherwise.
3. These responses will be provided to all Respondents. Respondents must attach a copy of these responses, duly signed by an authorized signatory to indicate acceptance, to their Proposal.

KAN - the Israeli Broadcasting Corporation

We hereby confirm the contents of these **Answers to Requests for Clarification**, including our acknowledgement of any consequent changes to the RFP.

Respondent's signature

Appendix A – Answers to Clarification inquiries

No	Article	Question	Answer
1	Appendix 1	As for the price table in the Appendix, are the 9 places listed the only destination addresses for the bid? Are there other non-mentioned countries?	No, these are examples of possible pick up points around Europe, but the only one that is confirmed at the moment is the address in Wuppertal, Germany. There might very well be completely different pick up locations. We will not, though, know the exact locations until the end of January 2019
2		Is the cargo coming in the air or at sea?	With this amount of cargo, we believe it's wiser to bring it to Tel Aviv by sea. But we are open to alternative suggestions
3		We see that it is required to submit a quote only to the equipment. Is it necessary to submit a price quote for delegations arriving in Israel? What are the contents of this work?	No, not at this time. But this is a service that it will be desired to include in the contract with the winner of this RFP, at a later stage. These costs will be paid directly by the delegations to the Supplier, so there is no need for a price quote at this stage.
4		Who is the official importer of the equipment? for the purpose of preparing the bill of lading and customs clearance, we would like to receive the importer's details to check the integrity of the customs systems	In most cases this would be KAN, at the address set out in the RFP.
5	Appendix 1	According to the quantities in Appendix, 88 truckloads of an average 20 tons per truck sums up to 1,760 tons. We want to verify that these are indeed the exact quantities (it is required in order to contact agents abroad).	No, these are just general guidelines describing the scope. As the RFP also describes, the average weight is 20 tons, but this is not the exact weight. And we do not know at this point how many trucks it

			will be in total. This is for the purpose of a guideline only, and does not bind Kan in anyway.
6	D.3 - Prior to provision of the Services, the Supplier will be required to present a signed document detailing which standards have been used along with any relevant certification.	We would like to understand what is required for the Standards condition - We are members of the Israeli Chamber of Commerce, is it sufficient to meet the aforementioned threshold conditions?	The answer will be published at a later date